



## TruNova Launchpad – Advanced Projects Package

A structured, predictable way to support advanced project accounting, work-in-progress, and revenue recognition in Dynamics 365 Business Central.

### What This Package Is

The Advanced Projects Package extends the Consultant-Led TruNova Launchpad Base Package support advanced project accounting capabilities in Dynamics 365 Business Central.

This add-on is delivered by TruNorth Dynamics as a fixed-price, fixed-scope, and fixed-timeframe engagement. It is designed for organizations that require formal work-in-progress (WIP) tracking, revenue recognition, and deeper financial visibility across projects while maintaining a clean, scalable Business Central environment.

### How the Advanced Projects Package Works

TruNorth Dynamics guides the implementation using the same structured, productized delivery model as the Base Package.

The Advanced Projects Package follows this flow:

- 1. Kickoff & Project Accounting Alignment**  
Confirm project structure, cost tracking approach, billing methods, WIP approach, revenue recognition methods, and reporting expectations within the defined scope.
- 2. Guided Configuration**  
TruNorth consultants configure project setup, cost tracking, WIP methods, revenue recognition setting, and billing using standard Business Central project functionality and Launchpad best practices.
- 3. Data & Setup Governance**  
Project templates, jobs, and budgets are configured and reviewed at defined checkpoints with TruNorth guidance.
- 4. Client Testing**  
The client validates project posting, billing, and financial outcomes with TruNorth guidance.
- 5. Go-Live Readiness**  
Final review of project workflows and readiness to operate project accounting in Business Central.



This approach ensures predictable delivery of project accounting capabilities without introducing unnecessary complexity or customization.

## Estimated Timeline

Approximately 1 additional week beyond the Base Package, assuming timely client participation and access. This is a fixed-timeline add-on. Client-caused delays may require a change order to extend the implementation timeframe.

## What's Included

As part of the Advanced Projects Package, TruNorth Dynamics provides:

- Project setup and configuration
- Project costing and cost tracking
- Job and task budgets
- Project invoicing and batch billing
- WIP Calculations
- Cost and Revenue Recognition
- Cost allocation from purchase documents
- Timesheet setup

## What's Not Included

The following items are not included in the Advanced Projects Package:

- Custom Project, WIP, or Revenue Recognition calculations outside of standard features
- Multi-currency project complexity beyond standard setup
- Historical project transactions
- Custom project workflows or logic
- Custom reports or dashboards
- Third-party project management tools
- Any functionality or activity not explicitly listed as included



## Required to Use This Package

The following are required to purchase and use the Consultant-Led Launchpad:

- TruNova Launchpad – Base Package
- Active Launchpad subscription (Consultant-Led tier)
- Active Success Plan

## Optional Add-Ons

- Role-based training packages
- Additional functional add-ons
- DataCapsule (\$99/month)
- Success Plan upgrades

## Scope Clarity (Important)

TruNova Launchpad is intentionally productized to ensure predictable pricing and delivery. If a feature, task, service, or activity is not explicitly listed as included in this document, it is not part of this engagement. Additional services may be added outside of the fixed-scope project through separate add-ons or agreements.